

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

SCHEDULE TITLE: 056-Buildings and Building Materials/Industrial Services and Supplies
FSC Group 54 – Pre-Engineered/Prefabricated Buildings and Structures
FSC Group 39 – Warehouse Equipment and Supplies

FSC CLASS (ES): 3910, 3920, 3930, 3990, 5410, 5411, 5445, 5450

CONTRACT NUMBER: GS-07F-6106P

CONTRACT PERIOD: 09/28/2004 through 09/27/2014

CONTRACTOR'S NAME, ADDRESS, TELEPHONE AND FAX NUMBER; EMAIL AND WEBSITE ADDRESS:

American Warehouse Systems, LLC
1471 91st Ave.
Blaine, MN 55449
Toll Free: 877-677-9066
Telephone: 763-315-9200
Fax: 763-315-9222
E Mail: sales@aw-systems.com
Web Site: www.aw-systems.com

CONTRACTOR'S ADMINISTRATION SOURCE: Mr. Mark Juelich, Chairman/CEO

BUSINESS SIZE/TYPE: Small Manufacturer/Distributor

INFORMATION FOR ORDERING ACTIVITIES:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SIN's) WITH APPROPRIATE CROSS REFERENCE TO PAGE NUMBER(S).

<u>SIN</u>	<u>DESCRIPTION</u>
357-11C	Warehouse Equipment and Supplies - Including, but not limited to, storage systems, storage racks, conveyors and conveyor systems, conveyor belts, slings, hooks, rope, chain, webbing, and material handling options and accessories such as strapping, shrink wrap, sealer, sealing iron, load binder, cord, and twine.
361-10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions - Including, but not limited to, in-plant offices, modular wall/partition systems and enclosures, mezzanines and wire partitions and enclosures, fire and sound panels, clean room enclosures, including accessories and options.
361-05	Work and Service Platforms - Manual or motorized, adjustable height; including, but not limited to, aerial lifts, man lifts, mechanical work tables, ergonomic lifts, split deck service platforms, scissor lifts, ladder systems, options and accessories
361-30	Ancillary Services relating to Pre-Engineered/Prefabricated Buildings and Structures - Including services relating to and ordered in conjunction with products purchased under the supply schedule contract, such as, field assembly, training, consultation and design assistance.
361-32	Installation and Site Preparation for Pre-Engineered/Prefabricated Buildings and Structures - Applicable to installation and site preparation services ordered in conjunction with buildings and structures purchased under the supply schedule contract.
357-09B	Pallet Trucks - Including, but not limited to, powered and non-powered, walk behind, riding, picker stacker, pallet jacks, pallet racks, options and accessories
357-98	Ancillary Services relating to Warehouse Equipment and Supplies, relating to and ordered in conjunction with products purchased under the supply schedule contract - Including but not limited to, installation, start-up, maintenance, repair, operator instruction/training, and consultation services
629-05	Maintenance, Rental and Lease of Forklifts

1b. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

<u>SIN</u>	<u>MODEL/Description</u>	<u>GSA Schedule Price</u>
361-10B	01010MBP 10'x10' Mezzanine	See Price List
357-11C	ESB-3065-96 Teardrop Style Beam	See Price List
361-05	RL 24-7.5-2W	See Price List
357-09B	HTP25 Hand Pallet Jack	See Price List

1c. HOURLY RATES: N/A

2. MAXIMUM ORDER PER SIN: 361-05 - \$125,000, 361-10B - \$200,000.00, 361-30 - \$150,000.00, 361-32 - \$350,000.00, 357-11C - \$25,000, 357-98 - \$125,000, 357-02 - \$60,000, 357-09B - \$60,000, 629-01A - \$250,000. If the "best value" selection places your order over this Maximum Order, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact American Warehouse Systems for a better price. American Warehouse Systems may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE (delivery area): The Contiguous States, Washington D.C., Alaska, Hawaii, Puerto Rico and U.S. Territories

5. POINTS OF PRODUCTION (city, county and State or foreign country):

American Mezzanine Systems – Brookings, SD – Brookings
Allied Modular Building Systems - Anaheim, CA – Orange
Eagle Lock Pallet Rack – Brookings, SD - Brookings
Inplant Offices, Inc. – St. Louis, MO – St. Clair
National Partitions – Hialeah, FL – Dade
WireCrafters – Louisville, KY – Jefferson
Stronghold – Louisville, KY – Jefferson
Hytrol Conveyor - Jonesboro, AR - Craighead
Western Pacific Storage Solutions - Monrovia, CA - Los Angeles, Georgetown, KY - Scott, Frankfort, KY – Franklin
J&L Wire Cloth – St. Paul, MN
Lauyans & Company - Louisville, KY – Jefferson
Beech Engineering – New Philadelphia, OH – Tuscarawas
PIPP Mobile Storage Systems – Walker, MI - Kent

6. DISCOUNTS FROM LIST PRICES OR STATEMENT OF NET PRICE:

361-10B Mezzanines – 35% Modular Offices – 37% Wire Partitions – 25%
357-11C Eagle Lock Pallet Racking, Stronghold, J&L Wire Cloth – 39%, Lauyans & Company – 35%,
Hytrol Conveyor, PIPP Mobile Storage Systems– 37%, Western Pacific Storage Solutions – 45%,
361-05 Beech Engineering – 37%
357-09B Hand Pallet Jacks – 50.2%

7. QUANTITY DISCOUNTS:

361-10B Mezzanines: 40% - \$20,000.00; 45% - \$40,000.00; 50% - \$75,000.00
Modular Offices: 40% - \$15,000.00; 45% - \$50,000.00
Wire Partitions: 27% - \$10,000.00; 32% - \$25,000.00; 37% - \$40,000.00
357-11C Eagle Lock Pallet Rack, Stronghold, Hytrol Conveyor, Western Pacific Storage Solutions,
J&L Wire Cloth, Lauyans & Company, PIPP Mobile Storage System– NONE
361-05 Beech Engineering – NONE
357-09B Hand Pallet Jacks – NONE

8. PROMPT PAYMENT TERMS: Net 30 Days

9a. NOTIFICATION THAT GOVERNMENT PURCHASE CARDS ARE ACCEPTED BELOW THE MICROPURCHASE THRESHOLD: Accepted

9b. NOTIFICATION WHETHER GOVERNMENT PURCHASES CARDS ARE ACCEPTED OR NOT ACCEPTED ABOVE THE MICROPURCHASE THRESHOLD: Accepted

10. **FOREIGN ITEMS:**
 357-09B HTP25 Hand Pallet Jack 5000 lb Capacity 27x48 Forks - Canada
- 11a. **TIME OF DELIVERY:**
 361-10B Mezzanines – 45 Days ARO; Modular Offices – 30 Days ARO, Wire Partitions – 10-20 Days ARO
 357-11C Eagle Lock Pallet Rack, Stronghold-60 Days, Hytrol Conveyor, Western Pacific Storage Solution,
 J&L Wire Cloth – 30 Days; Lauyans & Company – 120 Days;
 PIPP Mobile Storage Systems – 30-40 Days
 361-05 Beech Engineering – 10-20 Days
 357-09B Hand Pallet Jacks – 60 Days
- 11b. **EXPEDITED DELIVERY:**
 361-10B Mezzanines – None, Modular Offices – 15-20 Days ARO, Wire Partitions – 2-5 Days ARO
 357-11C Eagle Lock Pallet Rack, Stronghold, Hytrol Conveyor, Western Pacific Storage Solution,
 J&L Wire Cloth – 10-20 Days, PIPP Mobile Storage Systems – 30 Days
 361-05 Beech Engineering – 10 Days
 357-09B Hand Pallet Jacks – NONE
 Items available for expedited delivery are noted on each product price sheet.
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** N/A
- 11d. **URGENT DELIVERY:** Please contact American Warehouse Systems directly to arrange urgent delivery schedule.
12. **FOB POINTS:** Origin – Prepay and Add
- 13a. **ORDERING ADDRESS:** American Warehouse Systems, 1471 91st Ave, Blaine, MN 55449
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules)
14. **PAYMENT ADDRESS:** American Warehouse Systems, 1471 91st Ave, Blaine, MN 55449
15. **WARRANTY PROVISIONS:** Standard Commercial Warranty. Please contact American Warehouse Systems for printed copies of all warranties.
16. **EXPORT PACKING:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** American Warehouse Systems will accept Government Purchase Cards for any orders placed under this contract.
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:** N/A
- 19a. **TERMS AND CONDITIONS OF INSTALLATION:** Customers should contact American Warehouse Systems for installation instructions.

For orders under SIN 361-32, Installation and Site Preparation, Customers are responsible for defining the scope of work required for installation and complying with the appropriate construction contract clauses and Davis-Bacon regulations. The following services have been accepted under the contract for this SIN:

- 1) Mechanical Installation – Mechanical installation of material handling equipment including mezzanines, rack, wire partitions, conveyor, storage cabinets, lockers, wire cages, forklifts, workbenches, dock loaders, material lifts, hoists, work platforms, ladders, forklift extensions, make ready, product unloading, staging, and cleanup.
- 2) Electrical installation – Installation of electrical components including lighting systems, conveyor controls, electrical hookups, existing systems upgrades, make ready, staging, and cleanup.
- 3) HVAC Installation – Installation of AC systems, HEPA filtration systems, clean room HVAC, make ready, staging, cleanup.
- 4) Concrete Installation – Installation of concrete structures including footings, curb, platforms, slabs, mezzanine decks, make ready, staging, cleanup.

- 19b. **TERMS AND CONDITIONS OF INSTALLATION:** Customers should contact American Warehouse Systems for installation instructions.

For orders under SIN 357-98, Installation and Site Preparation, Customers are responsible for defining the scope of work required for installation and complying with the appropriate construction contract clauses and Davis-Bacon regulations. The following services have been accepted under the contract for this SIN:

- 1) Mechanical Installation – Mechanical installation of material handling equipment including mezzanines, rack, wire partitions, conveyor, storage cabinets, lockers, wire cages, forklifts, workbenches, dock loaders, material lifts, hoists, work platforms, ladders, forklift extensions, make ready, product unloading, staging, and cleanup.
- 2) Electrical installation – Installation of electrical components including lighting systems, conveyor controls, electrical hookups, existing systems upgrades, make ready, staging, and cleanup.
- 3) Plumbing Installation – Installation of sprinkler systems, make ready, staging, and cleanup.
- 4) HVAC Installation – Installation of AC systems, HEPA filtration systems, clean room HVAC, make ready, staging, cleanup.
- 5) Concrete Installation – Installation of concrete structures including footings, curb, platforms, slabs, mezzanine decks, make ready, staging, cleanup.

- 20a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES:** N/A

- 20b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:**

For orders under SIN 361-30, Ancillary Services customers are responsible for defining the scope of work. This SIN excludes construction. The following services have been accepted under the contract for this SIN:

- 1) Structural Design – This service allows us to take government designs and specifications and create a real world system specific to the Government specifications supplied. As a result of this our final systems will meet federal, state and local building and safety codes. Structural design is a necessary element in taking a design from paper to steel.
- 2) Seismic and Geotechnical Research – Seismic and Geotechnical levels vary depending on the exact location of the project. Our seismic and geotechnical research service allows us to ensure our structures are manufactured to match these critical areas by engineering this information into the structure before the manufacturing process.
- 3) Computer Assisted Drafting – With this service, we are able to take Government provided drawings and “translate” then into approval drawings, schematics and “shop drawings” required to manufacture our products.
- 4) Systems Integration– With this service, we are able to take a particular scope of work containing many different GSA provided products and provide a single integrated system. Our design team assesses the Government SOW and determines the best means to provide the requested system by basing our integrated designs on the GSA products and services we can provide on contract. Through this service we also provide individual project management and scheduling for all Government projects.
- 5) Safety Inspections – When a material handling system is installed in a particular facility, safety is paramount. We provide a pre-construction site visit to locate any potential hazards that relate specifically to the awarded project. Upon completion we provide the Government with an awareness document detailing any potential facility hazards.
- 6) Field Measurements/Site Survey – After the award of most material handling systems, a site visit must be made to determine the exact measurements and condition of the project location. This service ensures the Government provided SOW will physically fit the requested location and verifies Government provided site information.

- 20c. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES:**

For orders under SIN 357-98, Ancillary Services customers are responsible for defining the scope of work. This SIN excludes construction. The following services have been accepted under the contract for this SIN:

- 1) Structural Design – This service allows us to take government designs and specifications and create a real world system specific to the Government specifications supplied. As a result of this our final systems will meet federal, state and local building and safety codes. Structural design is a necessary element in taking a design from paper to steel.
- 2) Seismic and Geotechnical Research – Seismic and Geotechnical levels vary depending on the exact location of the project. Our seismic and geotechnical research service allows us to ensure our structures are manufactured to match these critical areas by engineering this information into the structure before the manufacturing process.

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21. LIST OF SERVICE AND DISTRIBUTION POINTS: American Warehouse Systems 1471 91st Ave. NE, Blaine, MN 55449
 22. LIST OF PARTICIPATING DEALERS: N/A
 23. PREVENTIVE MAINTENANCE: N/A
 24. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES: N/A
 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 967265328
 26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Registered – Cage Code 6AQZ6